

DIR DETAILED PRICING

PRODUCTS

PRODUCT	MFR NO.	MSRP	% DISCOUNT	DIR PRICE
DRAGON PROFESSIONAL INDIVIDUAL - PHYSICAL PRODUCT				\$0.00
<i>Dragon Professional Individual 15- QTY 1</i>	K809A-S00-15.0	\$240.00	4.00%	\$232.13
<i>Dragon Professional Individual , Bluetooth</i>	K809A-GN9-15.0	\$400.00	4.00%	\$386.88
<i>Upgrade to Dragon Professional Individual 15 from Dragon Professional 13 or 14 - QTY 1</i>	K889A-SD7-15.0	\$120.00	4.00%	\$116.06
<i>Upgrade to Dragon Professional Individual 15 from Dragon Premium13or 14 - QTY 1</i>	K890A-SC7-15.0	\$160.00	4.00%	\$154.75
DRAGON PROFESSIONAL INDIVIDUAL- DOWNLOAD VERSION				
<i>Serial Key, Dragon Professional Individual 15 - QTY.1</i>	SN-K809A-G00-15.0	\$300.00	5.00%	\$287.14
<i>Serial Key, upgrade to Dragon Professional Individual 15 from Dragon Professional 13or 14 - QTY. 1</i>	SN-K889A-R00-15.0	\$150.00	5.00%	\$143.57
DRAGON PROFESSIONAL GROUP- DOWNLOAD VERSION ONLY				
<i>Dragon Professional Group 15 Qty 1-4</i>	LIC-A209A-S00-15.0	\$600.00	10.00%	\$544.05
<i>Qty 5-25</i>		\$600.00	20.00%	\$483.60
<i>Qty 26-125</i>		\$600.00	30.00%	\$423.15
<i>Upgrade to Dragon Professional Group 15 from Dragon Professional 13 or 14 QTY 1- 4</i>	LIC-A289A-SD7-15.0	\$300.00	10.00%	\$272.03
<i>QTY 5-25</i>		\$300.00	20.00%	\$241.80
<i>QTY 26-125</i>		\$300.00	30.00%	\$211.58
DRAGON LEGAL INDIVIDUAL - PHYSICAL PRODUCT				
<i>Dragon Legal Individual 15- QTY 1</i>	A509A-G00-15.0	\$500.00	4.00%	\$483.60
<i>Upgrade to Dragon Legal Individual 15 from Dragon Legal 13 or 14, brown bag- QTY 1</i>	A589A-RD0-15.0	\$150.00	4.00%	\$145.08
<i>Upgrade to Dragon Legal Individual 15 from Dragon Professional 13 or 14, brown bag- QTY 1</i>	A588A-RD1-15.0	\$200.00	4.00%	193.44
DRAGON LEGAL INDIVIDUAL - DOWNLOAD VERSION				

Serial key, Dragon Legal Individual 15 - QTY 1	SN-A509A-G00-15.0	\$500.00	5.00%	\$478.56
DRAGON LEGAL GROUP - DOWNLOAD VERSION ONLY				
Dragon Legal Group 15	LIC-A509A-S00-15.0			
Qty 1-4		\$800.00	10.00%	\$725.40
Qty 5-25		\$800.00	20.00%	\$644.80
Qty 26-125		\$800.00	30.00%	\$564.20
Upgrade to Dragon Legal Group 15 from Dragon Legal 13 or 14	LIC-A589A-SD0-15.0			
QTY 1- 4		\$300.00	10.00%	\$272.03
QTY 5-25		\$300.00	20.00%	\$241.80
QTY 26-125		\$300.00	30.00%	\$211.58
Upgrade to Dragon Legal Group 15 from Dragon Professional 13 or 14	LIC-A590A-SD1-15.0			
QTY 1- 4		\$400.00	10.00%	\$362.70
QTY 5-25		\$400.00	20.00%	\$322.40
QTY 26-125		\$400.00	30.00%	\$282.10

MAINTENANCE AND SUPPORT SERVICES

SERVICE	PROVIDER	PRODUCT	MFR NUMBER	MSRP	% DISCOUNT	DIR PRICE
Maintenance & Support (includes upgrade assurance)	Nuance	Dragon Professional Group 1-yr Maintenance & Support	MNT-A209A-S00-15.0			
		QTY 1- 4 (ea)		\$90.00	10.00%	\$81.61
		QTY 5-25 (ea)		\$90.00	20.00%	\$72.54
		QTY 26-125 (ea)		\$90.00	30.00%	\$63.47
Maintenance & Support (includes upgrade assurance)	Nuance	Dragon Legal Group 1-yr Maintenance & Support - includes patches & upgrades	MNT-A509A-S00-15.0			
		QTY 1- 4 (ea)		\$120.00	10.00%	\$108.81

		<i>QTY 5-25 (ea)</i>		\$120.00	20.00%	\$96.72
		<i>QTY 26-125 (ea)</i>		\$120.00	30.00%	\$84.63
<i>Technical Support</i>	<i>Vox Scripta LLC</i>	<i>Dragon Professional Individual 1 yr. support by phone, email, remote - includes patches but no upgrades - QTY 1</i>	none	\$149.00	30.00%	\$105.08
<i>Technical Support</i>	<i>Vox Scripta LLC</i>	<i>Dragon Legal Individual 1 yr. support by phone, email, remote - includes patches but no upgrades - QTY. 1</i>	none	\$149.00	30.00%	\$105.08
<i>Off-site consultation (other than training or technical support)</i>	<i>Vox Scripta LLC</i>	<i>Off-site creation of macros and custom commands, templates, etc. - per hour</i>	none	\$100.00	18.00%	\$82.62
<i>Remote training</i>	<i>Vox Scripta LLC</i>	<i>One-to-one training in product use via Internet - per hour</i>	none	\$125.00	18.00%	\$103.27
<i>On-site consultation</i>	<i>Vox Scripta LLC</i>	<i>On site service: Installation, configuration, vocabulary optimization, workflow automation, etc. - per hour plus expenses</i>	none	\$160.00	18.00%	\$132.18